

Leah Markum

Cultivating Practical Nature Brands Graphic Design, Photography, & Writing

Portfolio

https://leahmarkum.com/portfolio/

Your message is too important to just sit and look pretty. I make designs connects with and nurtures your audience so everyone benefits and grows.

Mind, Not Art, Creates Designs

Creative marketing elevates a persuasive message that drives readers to support your business. The horticultural and outdoor industries also gain from this mindset.

I don't set edgy trends. I'm not trying to create the fanciest artwork, photos, or poetry in the industry. I use visuals and text that connect with your ideal audience and support mutual desires.

I'm an observer, thinker, and communicator with creative tools.

Strategy From Copywriting

That communication comes from a copywriting background. It taught me to study you, your industry, and your marketing issues. Just as well, I seek to understand your audience and their relevant problems. I fit those needs together to promise a quality solution in your message.

I don't want you to lose a tactful message because somewhere along the way didn't deliver. Design, photography, and writing need to all work together.

I want your audience to respond to you. If you have a solid offer, my job is to reveal how the offer with quality creative output.

Relationships and Communication

Our initial free consultation matters. We need to establish the vision of the marketing piece and see if we're a good fit without pressure.

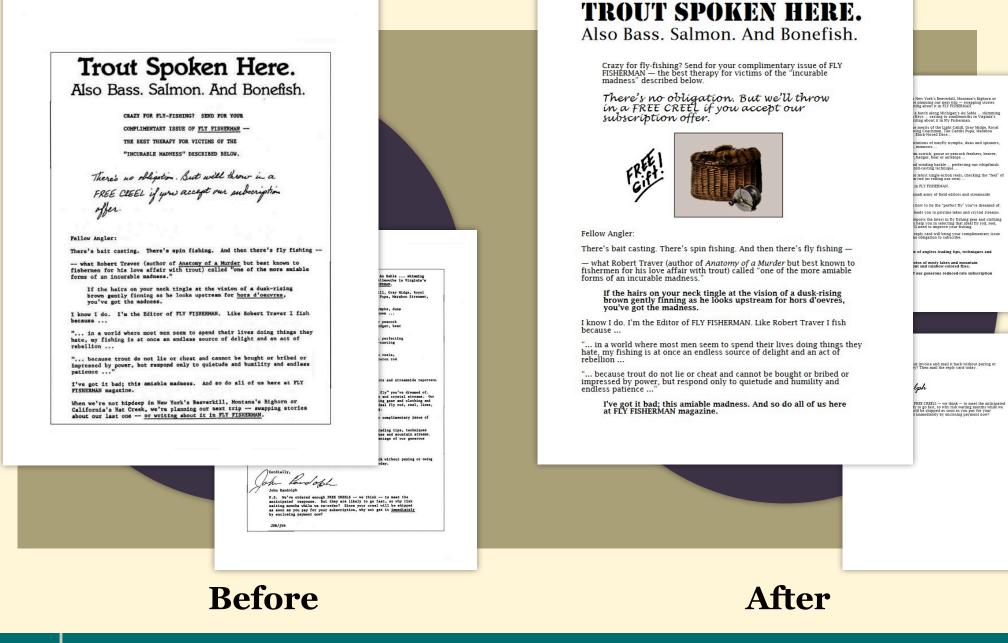
Thank you for your time and consideration in looking at my portfolio. Choosing a suitable marketing creative is a vital experience and should be fruitful. Likewise, I look forward to your insights into your business. If you have questions, you can contact me.

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Before and After

Design



Before and After

Fly Fisherman's magazine subscription sales letter, "Trout Spoken Here" is a classic. It also ran decades ago, leaving room for adapting different design choices. Even from a successful letter, there's always room to keep what made it work but change some elements for an "updated" look or become suitable for online and print.

My objective was to:

- 1. Maintain a masculine, outdoorsy look with bold headline and subhead font
- 2. Pick a more readable script font for the "handwritten" personalized paragraph
- 3. Add a freemium graphic to attract more attention to an immediate benefit
- 4. Use a more standard body font for familiarity and online readability
- 5. Adjust kerning for balanced sentence line lengths, which inhibit readability

Design Memo

Headline Typography

- Size and kerning distribute headline and subtitle emphasis.
- Stencil typeface uses an oldschool, outdoorsy look to balance an otherwise updated style.
- Bold typefaces grab attention.
- Bold evokes masculinity for the mostly male audience.

Subtitle Typography

- Should grab attention, but not steal from the headline.
- Complement either headline or body text font-wise. Limit the document to 2-3 typefaces.
- Center-aligned used to be more common and works for shorter and print subtitles.
- Left-align is more readable online and for longer text.

Lead Typography

- Make an emotional appeal.
- May have a minor attention grab like indentation or small caps.
- Body typeface is basic and helps with readability to keep the focus on the message.
- Make style choices for the magazine name and dashes the same throughout the body.

Offer and Personal Feel

- Handwritten style typography feels like a personalized letter.
- Despite a handwritten style, the text is still readable.
- Kerning and text box dimensions help with the orphaned "offer".
- Graphics: the offer or promise the letter's purpose—relates to a graphic for additional attention.

Freemium Graphic Insert

- Classical letter chose to stay stream-lined for a focused read and cheaper print job. A perfectly justified creative choice.
- Other similar letters may include a black-and-white image, so I added a monochrome-looking illustration to help with imagining the potential of the offer.
- "<u>FREE Gift!</u>" sticker links the offer to the image, and both words are psychologically attractive.

Body Typography and Layout

- The original letter chose a typewriter typeface. Very popular with successful letters.
- Classical Pro: evokes a more vintage, tactile, experiential feel.
- Classical Con: makes one wonder if the letter was written in the 60s and thus irrelevant.
- Modern: classy, but more familiar.

Digital Ads

Design, Photo, Writing

Ozark Nature

nwaoutdoorphotography.com/spring2022

Capture the nature of the Ozark Mountains.

Sign up for our field photo course by April 4.

Photo Masterclass

Creative Memo

Northwest Arkansas Outdoor Photography, a fictional company, needed ads to promote a spring field course. It was designed with a campaign in mind, including a blog, email, and landing page.

My objective with this ad was to:

- 1. Write copy that could apply for Google and social media ads.
- 2. Have copy that includes a catchy headline, critical date info, a call-to-action, and a link to learn more.
- 3. Have a design that would connect with nature lovers and photographers on social media.



NWA Outdoor Photography March 20, 2022

Ozark Nature

nwaoutdoorphotography.com/spring2022

...

Capture the nature of the Ozark Mountains.

Sign up for our field photo course by April 4.

Photo Masterclass



- 4. Nature designs tend to be green and have organic shapes, while photography favors minimalism and black and white.
- 5. Text alignment, color, and increased opacity of a non-photo background helped with readability and contrast.

Landing Pages

Design, Photo, Writing, Illustration

Creative Memo

Northwest Arkansas Outdoor Photography, a fictional company, needed ads to promote a spring field course. It was designed with a campaign in mind, including a blog, email, and landing page.

My objective with this landing page was to:

- 1. Write copy selling a free ebook to encourage email sign-ups.
- 2. Have copy focus on the book and how it helps nature photographers. Then have copy for the call-to-action.
- 3. Have a design that local photographers resonate with and recognize.
- 4. Many landing pages embrace desktop landscape dimensions with a photo backdrop. Further, I keep the colors and photos in harmony and on-brand.
- 5. Text and illustration alignment and color contrast get even emphasis. To help with text readability, the background has a graduated fade.

Get the Ozarks in the Right Light with Outdoor Photography Now: NWA Outdoor Photography Has the eBook For You

Northwest Arkansas outdoors has forests, farms, lakes, and wildlife. They occur in various light and movement speeds, creating a challenge for any determined photographer.

We want you to know how to get the shot you can show friends, family, and the world the beauty of the Ozarks.

Ozarks in the Right Light is a photography guide with references to photography basics and how to use them. When you sign up with your email, you'll receive our ebook. From it, you'll learn which techniques and tools to use for natural and cultural treasures in the Ozarks.

- The best settings for waterfalls, wildlife, and even obscure flowers in the shade.
- How and what gear to pack for your adventure, no matter the season
- Photoediting techniques to save or enhance your favorite photos

We're offering this ebook in the run-up to our outdoor photography course. Even if you don't join us for the field class, you can still get the ebook until April 15th.

Get the Ozarks in the Right Light ebook for FREE with email sign-up.

Sign-up with your email and get the FREE outdoor photography ebook now...

Ozarks in the Right Light.





Get FREE Ebook

Ozarks in the Right Light

NWA Outdoor Photography

Brochures

Design, Photo, Illustration

Creative Memo

Northwest Arkansas Outdoor Photography, a fictional company, needed ads to promote a spring field course. It was designed with a campaign in mind, including a blog, email, and landing page.

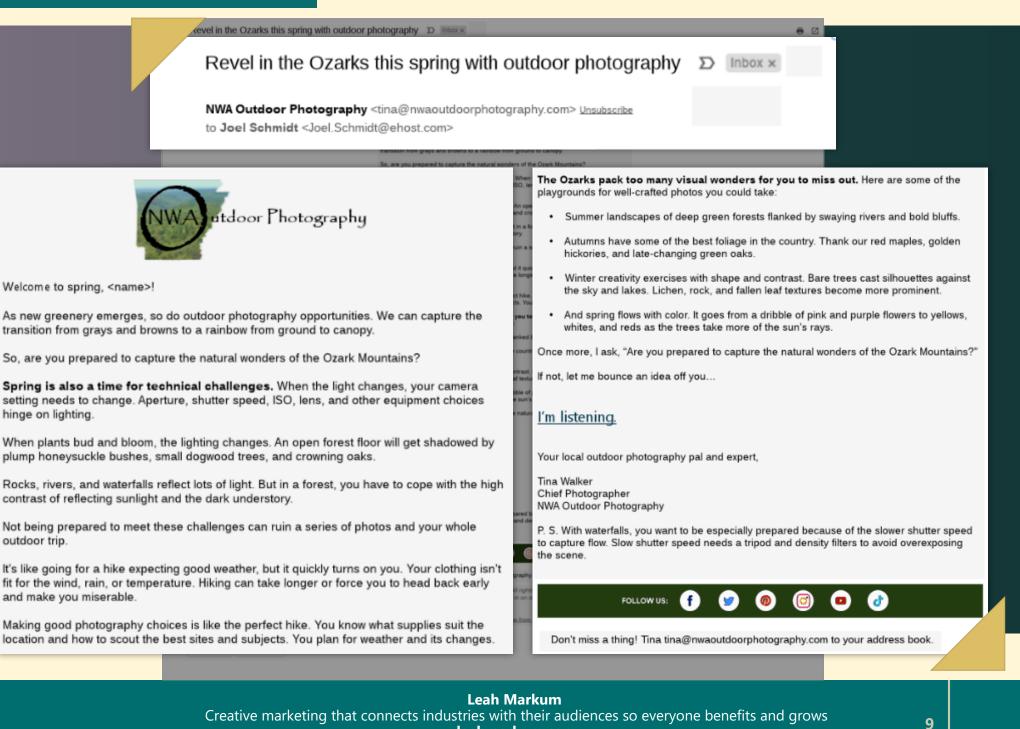
My objective with this brochure and email:

- 1. Use copy from the campaign email as filler text. The following page's email copy drives interest in spring photography and how a course can help.
- 2. Have copy that includes headlines, pull quotes from customers, basic business info, and a call-to-action.
- Have a design reflecting the company brand and attracts outdoor photographers.
- 4. The colors and photos revolve around local rivers.
- 5. Brochure dimensions fit a standard trifold, and design placement aligns with the correct brochure face.



Emails





leahmarkum.com

Design, Feature Photo, Writing, Illustration



Feature photo and camera illustration courtesy of author.

How to Take Sharp, Colorful Photos in Low-Light Forests

By Leah Markum

It's not entirely your fault.

Forests are challenging environments for photographers. Professionals take time with several shots of the same subject with different settings. They also carry tripods to overcome these challenges. But you're a hobbyist who wants to enjoy creating art and completing a hike with family and friends. So you want advice that's fast and effective.

You want advice that you can use even on a hurried road trip through national parks with a group.

Creative Memo

Northwest Arkansas Outdoor Photography, a fictional company, needed ads to promote a spring field course. It was designed with a campaign in mind, including a blog, email, and landing page.

My objective with this editorial was to:

- 1. Write an SEO-friendly and reader-useful article.
- 2. Have the article easy to skim if read as a blog and relevant concept illustrations.
 - 3. Have a print version that mimics a magazine layout baring accommodations to fit the portfolio and include a memo box.
 - 4. Feature photo and a headline that stand out and portray the content. The photo retains the blog thumbnail to showcase the digital design, but it could be removed for print.
 - 5. For textual contrast and easier print readability, the body text is serif and captions are sans italic.

The ultimate object here is to get more light. More light means less blur and more dynamics like color saturation and texture.

This advice follows a familiar format for photographers: rules for shutter speed, aperture, ISO, post-processing, and lens choice.

Design, Writing

Shutter Speed

If you're used to taking photos in automatic mode, your shutter speed suffers in forests.

Automatic mode, in a low-light environment, sacrifices your shutter speed.

You click your shutter, think you hear the action immediately, and move. Oops. Instead, the shutter took extra time to gather light and recorded your movement.

Even if you hold still, your arms and breathing shift the camera enough. You'll get that blurry photo you're trying NOT to take.

For this reason, your best bet in the forest is to shoot in shutterpriority mode. Your



Longer shutter speeds capture more movement by creating blur. (Photo courtesy of Flickr user Thomas James Caldwell.)

camera will shift other settings to accommodate your shutter.

If you choose to bring a tripod to overcome this issue, you still risk objects in the forest shifting on you. So you'd still have a blurry photo when you don't want it.

Thus, make a point to shoot in shutter priority mode. It leverages your situation the most. It also might be the only adjustment you need.

Aperture

Sometimes you want to use a different setting other than shutter priority.

For instance, the background is a distraction if you want to take a close-up of fungi on the forest floor. Aperture will give you the depth of field you need to make the photo work.

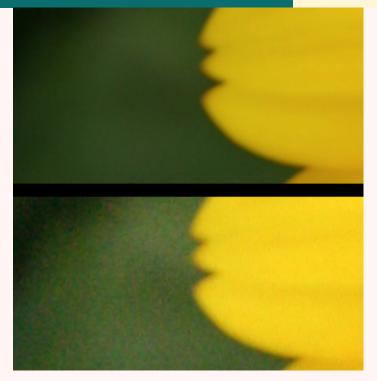
If you like to take these types of photos, then aperture-priority mode is for you.

Aperture priority lets in more light over a wider area instead of time like with shutter speed.



Aperture is expressed in fractions where the larger fraction (smaller denominator) is a wider pupil to capture more light. (Photo courtesy of Wikimedia user KoeppiK.)

Design, Writing



Compare low ISO (top) and high ISO (bottom). Note the graininess in the bottom, but the brightness makes it more obvious. (Photo courtesy of Wikimedia user HuttyMcphoo.)

ISO

You might be thinking, "But high ISO adds graininess to photos. I don't want that. That's hardly better than blurriness."

Yes and no. You want to adjust shutter speed and aperture to get the look you want. If that's not enough, you should have a tripod or a good flash rig.

See how quickly that situation escalated? You need equipment if you can't conquer low-light

with shutter speed and aperture. That extra equipment needs time to set up and weighs you down on a hike.

But the point of this discussion is to NOT overwhelm you with time and equipment. High ISO helps with this.

High ISO in daytime situations isn't as sacrilegious as it might sound. There are two ways to notice high ISO grain.

- 1. You zoom in on the photo in editing software on your computer, or
- 2. You compare the same photo shot twice with widely different ISOs

Graininess even has an aesthetic that many photographers respect.

Why fuss over the stigma?

Amp up the ISO. In a forest setting, the graininess won't kick in until 3200 depending on how shaded the scene is.

Post-Processing

Armed with Adobe Photoshop or Windows Photos for editing, you can make up for issues in the forest.

The principle here is less is more. Mild adjustments can help a lot. Major adjustments might look fine at first but can look awful when you see the image days later. Before and after of a post-processed photo. (Photo courtesy of Flickr user McMac70.)



Design, Writing

Better yet, keep original copies of all your photos. Then, make new copies that you edit. If those copies don't work out, you still have the originals.

Also, the more times you save an image as a JPG, the more data gets lost. So if you keep coming back to edit that image, it'll become grainy even if it was sharp initially.

Especially in the case of low-light photography, shoot your images in RAW if you can. JPGs condense—and thus lose—data. RAW retains all information. So when you go to your computer to edit, you can make more adjustments without overdoing them.

For instance, say I want to saturate the image more. I have one red flower. Subtle greens, grays, and browns surround the flower.

If I increase color saturation in JPG, that flower might lose information. It may become a single red mass instead of having its original texture or subtle variations of red. RAW would spare me that and pick up more data on darker areas.

Prime Lenses

Prime lenses have a secret talent. They make up for their locked focal length by being the best at letting in light.

If we compare lenses at the same settings, prime lenses get more details, contrast, and color. Prime lens have one focus length. That allows more light than large zoom lenses. (Photo courtesy of Flickr user heipei.)



Prime lenses achieve this with streamlined machinery. You might like telephoto lenses like your 18-55 mm kit lens or your 55-200 mm standard zoom lens. But changing the focus means a lot of machinery has to move around.

Prime lenses locked at 50 mm, for example, lack those obstructions. That lack means more light, faster.

So if you don't mind sacrificing zoom, prime lenses work wonderfully in low-light situations.

Conclusion

A few general adjustments to your camera settings can get the job done. The adjustments you choose will let in more light for the type of photos you like to take. That light helps the camera understand the shapes and colors in the scene.

And then you can move on. Get in some mileage. Spend time with your friends and family.

You don't have to take forever getting the "perfect" settings. Or lug around a tripod or a large flash contraption like the professionals. They are in the forest for one reason—just the photos.

Different purposes mean different approaches. With the simple rules I shared with you, you can overcome your photography problems in forests while also getting on with your day.

Sell Sheets

Design

Park Avenue Florist

Flowers For Every Occasion

~Weddings, Parties & All Occasions

- ~ Sympathy Arrangements
- ~ Gourmet & Fruit Baskets
- ~ Orchids & Other Beautiful Plants
- ~ An array of Plushies & Balloons

222 North Blvd. 12345 Anytown, USA Phone: 123-444-4567

Free Local Delivery with orders over \$100

Graphic dominant

Creative Memo

Park Avenue Florist, a fictional company, needed sell sheets for a general product and service promotion.

My objective with this flyer was to:

- 1. Present copy in two formats that has a gentle, elegant style by still easy to read and complements the graphic.
- 2. Have copy that includes a company name, tagline, products and services, contact info, and promoted deal.
- 3. Use a given tulip photo. It has a balance of a graceful and casual nature, thus informing the font choice.
- 4. Color was pulled from the photo. A peach color from the base of the flowers avoids favoring the pink or the green too much.
- 5. In one version, the flower calls the viewer. The other frames and pulls the text forward.



Text Dominant

Posters

Design, Photo, Copy

420,000 Arkansans Depend on The Beaver Lake Watershed.

Erosion, runoff, and nutrients from farms, urban construction increased pollution by 14%.



Check out

www.BeaverWatershedAlliance.org



Creative Memo

Beaver Watershed Alliance, a real nonprofit but a mock project, needed a poster for recruiting college volunteers.

My objective with this poster:

420,000 Arkansans Depend on The Beaver Lake Watershed.

Erosion, runoff, and nutrients from farms, urban construction increased pollution by 14%.

Join the community effort to monitor and restore the environment for cleaner water.



420,000 Arkans The Beaver La

Erosion, runoff, and nutrie construction increased pol

Join the community effort to monitor and restore the environment for cleaner water.



- 1. Present informative copy that's simple, practical, but emotive enough to encourage a college audience to volunteer. Include a call-to-action and the website.
- 2. Select an image from the area that illustrates erosion and the winter time frame of the volunteer season. Neutral-color filters keeps it and the overlaying text visible.
- 3. Use a map of the watershed to show scope and visualize the factoids. Also use the organizations go-to illustration of a great blue heron.
- 4. Find a way to arrange the assets so that the factoid attracts, and everything else is in position and proportion to flow to the call-to-action.
- 5. Use colors that work for the message and for visibility. Most volunteer work is in the winter, so a dull neutral complements a deep "watery" blue.

Product Pages

Photography, Copy



HI-TEC Men's Ravus Vent Mid Cut DRI-TEC Waterproof Boots - Brown

Product Details

Whether for rugged work or hiking, HI-TEC Ravus Vent boots can bear the brunt. They have a waterproof layer that prevents leaks from puddle traverses. Another layer of mesh lets your feet breathe and maintain a comfortable temperature. The structure is firm enough to protect while you construct, yet cushioned enough to help you get through a rough day.

Features

- Upper: Suede and synthetic
- Underlay: Breathable mesh
- Waterproofing: DRI-TEC member
 - Lining: Nylon mesh
 - Insole: Removable EVA, foam
 - Mid-sole: EVA
 - Out-sole: Multi-directional, rubber
 - Tongue: Gusseted
- Closure style: Lace-up with pull loop

Specifications

Advanced TechnologyOmni Grip, OrthoLite®Boot Height (cm)15 cmProduct Weight (g).560 gInsulation Weight (g)0 gMinimum Temperature (°C)0 °C

Resources

View our return policy

Product Pages

Creative Memos

Product descriptions and photos need to contain as many technical, informative details as possible yet engage the viewer.

My objective was to:

- 1. Write copy that had some technical points but positioned them in real-world settings to visualize their value.
- 2. Have a cumulative list of specs with a reasonable organization and format.
- 3. Decide on a shot list, and after the shoot, decide which types are best to narrow down to.
- 4. Include three types of images: the full product studio shot, a collage of detail shots, and an "in person" shot.
- 5. Edits of the images were limited to neutralizing the light temperature and intensity (so that white is white).



Garden Photography

Photography



Garden Photography *Photography Memo*

Home and garden companies, wedding venues, nonprofits, and many others use garden photography in their marketing materials. Gardens showcase the overlap of the human world and nature and how the aesthetic harmonizes.

My objective was to:

- 1. Compose photos in that include close-ups for abstract use and medium distance for settings.
- 2. Get a range of colors, seasons, weather, and props.
- Minimize distracting elements. Some can be edited out, but it's always best to get the shot right.
- 4. If "unedited" are preferred, the only edits would include issues from the shot that distorted reality, such as tilting or exposure.
- 5. Save originals for occasions when no editing is preferred. As needed, some slight edits retain honesty but help the image stand out.



Article Editing

Editing

			Unknown Author 04/24/2020 15:49
	Presive union unardiness		Wordiness.
arst geologist tells science behind CAFO farming on the Buffalo National River	Passive voice, wordiness	CAFO geology	
······································	1		Unknown Author
r: Leah Markum	Unknown Author	the second se	04/24/2020 18:19
	04/24/2020 15:36	As a karst geologist, or someone who studies solution-dissolved rock formations, Brahana got	Passive voice.
hat is controversy? In some cases, people define controversy isas a dispute involvingbetween	Wordiness.	permission from other Mount Judea landowners to study cave features, water flow and how a	
notional opinions entwined with emotions instead of and facts. In the case of C&H Hog Farm, a		CAFO might affect nearby rivers, including the Buffalo. The public knows the Ozarks are known	
ncentrated swine facility along a tributary four to five miles from the protected Buffalo		for their caves, and when there are caves there are mean cracks in the underlying rock	Unknown Author 04/24/2020 15:51
ational River, emotions may be a source of dispute.	Unknown Author 04/24/2020 18:06	formations. These cracks would make groundwater and river contamination, from the CAFO or other farms and industries, easier than previously thought.	Passive voice. Wordiness.
	Wordiness "Mount Judea" is the	other farms and industries, easier than previously thought.	Hassive voice. wordiness.
hn Van Brahana, professor emeritus from the department of geosciences and the vironmental dynamics program of University of Arkansas, proposed those on both sides of the	town's name. I think I was	"Everything we do comes at a cost," Brahana said. "We are a populated world. There is not	
vironmental dynamics program of University of Arkansas, proposed those on both sides of the ntroversy come together and discuss facts. Although technically retired, Brahana gathered	Community" is unnecessary.	Everything we do comes at a cost, Branana said. We are a populated world. There is not much space left."	Unknown Author 04/24/2020 15:55
dent volunteers and conducted research at studied the disputed scene of the debate: the land	1 Unknown Author	much space ten.	10i
I rivers near the Mount Judea community deep in the Arkansas Ozark Mountains. He		Many concerns stem from a type of worst case scenario, C&H Hog Farm intends to spread the	Passive voice.
sented his research and eurrent understanding of the situation at a public seminar, hosted by	Wordiness. "Current" pointless	farm's waste among 17 nearby fields, seven of which are considered tolocal say flood	
e Ozark Society Highlands Chapter in late September.	and implied.	occasionally, There is also shallow 6 to 8 inches of topsoil, a relatively shallow depth, which	Unknown Author
· · · · · · · · · · · · · · · · · · ·		leads to higher amounts of runoff	04/24/2020 15:58
this really a problem? Are we overreacting? Is there an overreaction?" Brahana asked. "We	Unknown Author 04/24/2020 18:07		Passive voice.
d to get beyond that emotion. We need to get beyond that human component. We need to get	2.02.0200000	"When the flow is up, these streams have steep gradients, and they can erode," Brahana said.	
is."		"They can carry tremendous mass."	Unknown Author
			04/24/2020 18:20
e issue started with Jason Henson and his cousins Richard and Phillip Campbell, all owners of	(Descionantine Mondiana	Environmental groups are also dissatisfied with criticize the Arkansas Department of	Passive voice.
&H Hog Farm. They applied for and received the first state-issued concentrated animal feeding	Passive voice. Wordiness.	Environmental Quality (ADEQ), the organization that authorized the original environmental	
eration, or CAFO, permit back in March. The permit allows the farm to house over 6,500 gs. almost all of which will be sows and piglets under three weeks of age.	/	assessment and approved the CAFO permit. Brahana said ADEQ focuses on surface water, and	Unknown Author
gs, annost an or which will be sows and piglets under three weeks of age	Unknown Author	the they could only means of assessingtest groundwater was testing through wells.	04/24/2020 16:00
the then, many Mount Judea residents said they were upset for not being notified wished	04/24/2020 18:10		/Passive voice.
thorities told them about the permit. Different environmental groups, including The Ozark	Passive voice.	Brahana said wells have to be luckyneed luck to strike karst. Streams cover more area and would	
ciety, Arkansas Canoe Club, Buffalo River Watershed Alliance and National Parks	*	be more accurate to sampleprovide more accurate data, whereas wells collect water from a point	Unknown Author
onservation Association, united. In June, the environmental groups sued Small Business	University Authors	source, meaning they sample only the water that happens to be directly under it. Caves are not	04/24/2020 18:22
lministration and Farm Services Agency, the two federal agencies that supported the loan to	Unknown Author 04/24/2020 15:47	distributed unevenly across the subterranean world, but They clump and meander depending on	Wordiness.
ild the CAFO.		geology.	
		With The concept of karst, is water travels the path of least resistance, Wheren there are water	Unknown Author
short, C&H Hog Farm followed the necessary legal protocol to start a CAFO, but		finds cracks or pores in rocks or porous rocks, especiallysuch as limestone, water dissolves the	04/24/2020 16:03
ironmental groups fear contamination of a federally protected river. No one knows how much		rock and creates underground channels and chambers. This water can move fast and carry lots of	Passive voice. Negative.
CAFO will impact the environment. Without objective research and discussing research ults, thepeople may dismiss conflict may be considered emotional.	Passive voice.	contaminants, but because it is underground few understand its the underground impact in an	i i i i i i i i i i i i i i i i i i i
uits, mepeople may dismiss conflict may be considered emotional.		area discharging 2 million gallons of manure and swine waste.	
ople are clamoring for things, but they aren't working together," Brahana said. "We need to			Unknown Author
around the table, and everybody needs to talk about what's going on."	Unknown Author	"Groundwater moves as quickly as water in a stream, except that exact location of pathways is	Passive voice. Wordiness.
a cono ne nere, ano e e y ordy nordo to tant avoir mine o going on.	04/24/2020 18:17	very difficult to predict," Brahana previously told Arkansas Times about karst in the area. "The	rassive voice, wordiness.
-MORE-		high velocity of the water in conduits is capable of transporting sediment, organic matter, fecal	
		waste and dissolved solids from the CAFO."	Unknown Author 04/24/2020 18:23
		-MORE-	04/24/2020 18:23 Passive voice. Clarity
		-MOKE-	
Creative Memo			Unknown Author

A spec article for University of Arkansas publications needed editing. I wrote it at the end of my first degree and edited it at the beginning of the second–goes to show how much a professional writing class did for me.

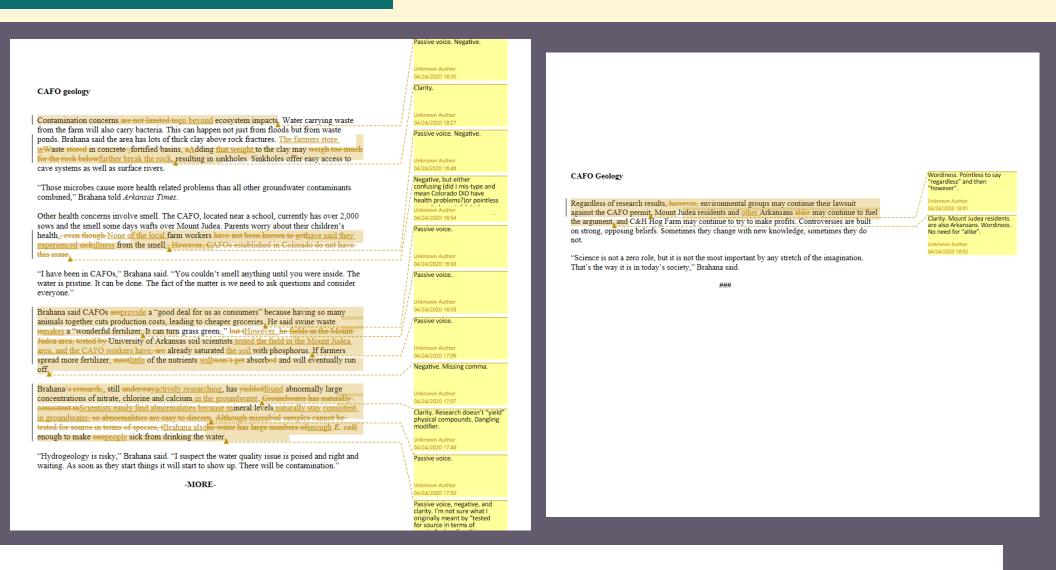
My objective was to:

- 1. Do several rounds of copyediting, focusing on one category of errors at a time, like passive voice, wordiness, and lack of clarity.
- 2. Have rounds dedicated to developmental editing such as evaluating for flow, clear ideas, and delivering a point.

Passive voice. Wordiness

Article Editing





- 3. Final rounds went to proofreading– spotting typos, punctuation, and spelling.
- 4. Use a track changes function.

5. Created a style guide along the way so that preferential choices would be consistent.



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